

# Propel Multi Club

## Thriving in the new normal



ONE MOORGATE PLACE, LONDON: WEDNESDAY 10 NOVEMBER 2021

Operators of multi-site hospitality companies can book two free places each.  
Email: [jo.charity@propelinfo.com](mailto:jo.charity@propelinfo.com) to book places.

### SPEAKER SCHEDULE

**10.00am-10.30am: Stephen Owens, managing director of pubs and restaurants at Christie & Co**, sets out key trends in the pub, restaurant, and hotel mergers and acquisitions sector, and the impact on the investor and valuations landscape.

**10.30am-11.00am: Emma Maile, partner at sector accountants haysmacintyre**, provides insights on the profit and loss lessons and learnings of the pandemic for the sector.

**11.00am-11.30am: Tim Shield, partner at John Gaunt**, provides an overview of the key legal developments affecting multi-site operators.

**11.30am-12.00pm: Julian Metcalfe, founder of Itsu**, talks about how the brand needed to evolve to grow out of the crisis, its plans for expansion, its step into franchising and the role healthy food will play going forward.

**12.00pm-1.00pm: Lunch**

**1.00pm-1.30pm: Amy Heather, director strategic accounts UK at Just Eat UK**, discusses delivery in a post-covid world, the challenging facing both aggregators and operators, and how consumers are changing how they use the delivery model.

**1.30pm-2.00pm: Tim Martin, chairman and founder of JD Wetherspoon**, talks to Propel's Mark Wingett about the lessons he and his business has learnt during the pandemic and how they are putting them to good use.

**2.00pm-2.30pm: Michael Harrison, co-founder of Gravity**, discusses the company's "future of the high street offer"; the thinking and launch of its 80,000 square foot entertainment venue in London's Wandsworth; and how it offers a solution for landlords who are looking to diversify and secure the future of their assets.

**2.30pm-3.00pm: Andy Laurillard, co-founder of Giggling Squid**, discusses how the crisis impacted the business for the better and its plans for the coming 12-18 months, which could see the company open a new site a month.

**3.00pm-3.30pm: Coffee break**

**3.30pm-4.00pm: Clare Clough, UK managing director of Pret a Manger**, on how the UK's leading grab and go brand has had to adapt its model; the development and success of its subscription model; embracing delivery; and the role digital will play in its future growth strategy.

**4.00pm-4.30pm: Andy Hornby, chief executive of The Restaurant Group**, on restructuring the business, the next stage of Wagamama's growth, the strategy for its leisure division, the importance of Brunning & Price, and where the sector goes from here.

**4.30pm-5.00pm: Panel – rebuilding and relaunching: Mark Stretton** talks to **Terry Harrison, managing director of Busaba**, **Matt Snell, chief executive of Gusto**, **Simon Wilkinson, former Byron chief executive**, **sector investor Luke Johnson** and **KAM Media founder Katy Moses** about thriving in the new normal.

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