

Propel Multi Club

Progress in an era of strong headwinds



#propelnov

MILLENNIUM GLOUCESTER HOTEL, LONDON KENSINGTON: THURSDAY 16 NOVEMBER 2023

Operators of multi-site hospitality companies can book three free places each.
Email: kai.kirkman@propelinfo.com to book places.

SPEAKER SCHEDULE

9.00am-10.00am: Registration and coffee

10.00am-10.30am: Investment panel: Emma Bernardez, head of hospitality at **haysmacintyre**, talks to David Roberts, corporate partner at CMS McKenna, Chris Miller, chief executive of White Rabbit, Thomas Boszko, partner at Alchemy Partners, Lizzie Ryan-Podbury, partner at Imbiba, and Steve Crosswell, relationship director at Cynergy Bank, about the current investment market, where the buyer activity is centred and current investment criteria in a volatile market.

10.30am-11.00am: Michelle Hazlewood, partner at specialist licensing solicitors **John Gaunt & Partners**, examines all the key legal developments that impacted multi-site operators in 2023, and also looks at what's coming down the track over the next 12 months.

11.00am-12.00am: ONES TO WATCH

11.00am-11.20am: York founder Nick Philpott on the development of the egg-focused concept, and how it is looking to muscle into the Pret, Itsu and Greggs space.

11.20am-11.40am: Laura Mimoun, co-founder of **Kaleido Rolls**, which specialises in salad rolls and rice paper rolls, on starting out in a lift and growing across London and into Europe.

11.40am-12.00pm: Shereen Ritchie, chief operating officer of **Buns from Home**, on the rise of the independent bakery concept born out of the pandemic, which is now expanding fast across the capital.

12.00pm-1.00pm: Lunch

1.00pm-1.30pm: Property panel: Stephen Owens, managing director of Pubs & Restaurants at **Christie & Co**, talks to leading pub sector property directors on how the industry landscape is changing and what buyers are looking for, with **Jenny Stratham**, property director at **McMullen**, **Chris Moore**, property and strategy director at **Star Pubs & Bars**, and **Graeme Bunn**, property director at **Red Oak Taverns**.

1.30pm-2.00pm: David McDowall, chief executive of **Stonegate Group**, on evolving the UK's biggest pub business during a cost-of-living crisis, simplifying its structure and providing it the right tools to continue to thrive.

2.00pm-2.30pm: Clare Clough, UK managing director at **Pret A Manger**, on the transformation of the iconic brand from London-focused grab-and-go operator to an omni-channel, nationwide business.

2.30pm-3.00pm: Coffee break

3.00pm-3.30pm: Delivery panel – featuring Uber Eats: **Gabriella Overeem**, head of partner management at **Uber Eats**, **Joe Heather**, general manager of UK&I at **Deliverect**, **Johnnie Tate**, founder of **Yard Sale Pizza**, and **Mark Murphy**, founder of **Burgerism**, discuss what comes next as the sector continues to seek the best way of integrating a delivery model after the boom during the pandemic.

3.30pm-4.00pm: Richard Ferrier, chief executive of the **Heartwood Collection**, on rebranding the business, growing a premium pub estate, moving into the competitive letting rooms sector and growing in a challenging market.

4.00pm-4.30pm: John Eckbert, chief executive of **Five Guys**, on ten years of the brand being in the UK, its biggest challenges, how it stays ahead of the pack, and what's the size of the prize here and in Europe.

4.30pm-5.15pm: Jeremy King, the co-founder of **Corbin & King**, and doyenne of London's dining scene, talks to Mark Wingett about making his return to the sector, what he plans to do differently, and where he sees the restaurant market in the capital going.

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